



Putting enterprise skills into action

Age range: 11-14, 14-16 and 16-19

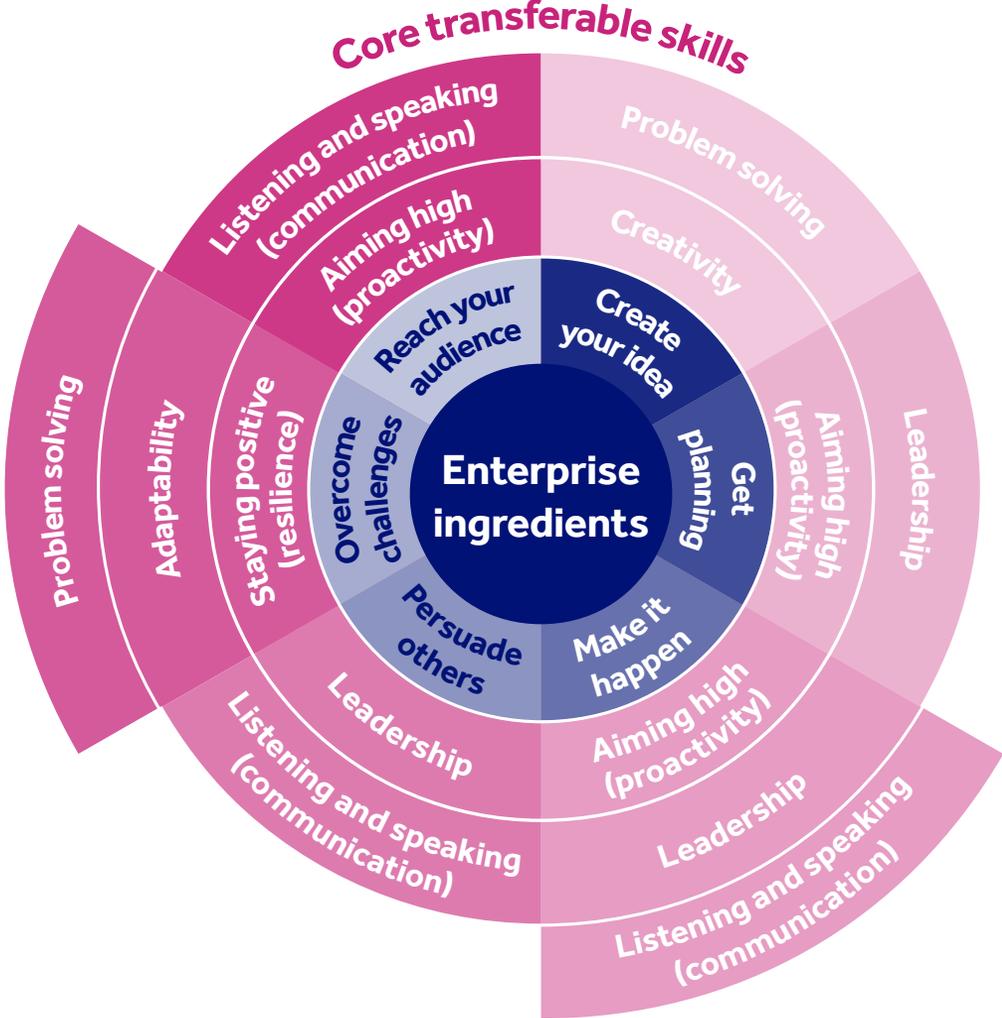
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The ingredients needed to be enterprising



Mindset for success



What is enterprise?

Jay and Nisha both work as sales assistants in a large clothes shop

Jay



- Is very good at following instructions
- Sticks with what he knows
- Is happy with how things are
- Prefers to follow others rather than take the lead

Nisha



- Has lots of ideas – some good, some not so good!
- Likes to challenge how things are done
- Likes to set herself challenges
- Is good at persuading others to agree with her

Enterprising behaviour

An enterprising person uses their skills and positive attitude to put ideas into action to bring about change – this could be whilst in education, in their community or when working for someone.

An enterprising person can use their skills and positive attitude to set up and run a business, community, workplace or personal project.



Enterprise interactive tool

6



Pitching top tips

- Practise what you want to say
- Summarise key points rather than reading a speech
- Speak clearly
- Don't rush. Your audience need time to take in what you're saying
- Stick to time (put a timer or watch in front of you to help)
- Don't worry if you make a mistake. Your audience are unlikely to notice an error
- Pause and breathe
- Let your enthusiasm for your ideas show



Defining enterprise

**What does it mean
to be enterprising?**



**What skills might
you need to be
successfully
enterprising?**

Enterprise film

Meet Julius and Lucy, and find out how they have combined their skills, values and a positive mindset to achieve their enterprise goals.



Defining enterprise

What does it mean to be enterprising?

Have you changed what you think it means to be enterprising?



What skills might you need to be successfully enterprising?

Are there any other skills that you think are needed to be successfully enterprising?

Steps to launching your enterprise challenge

