



Putting enterprise skills into action

Age range: 11-14, 14-16 and 16-19

 **BARCLAYS** | LifeSkills

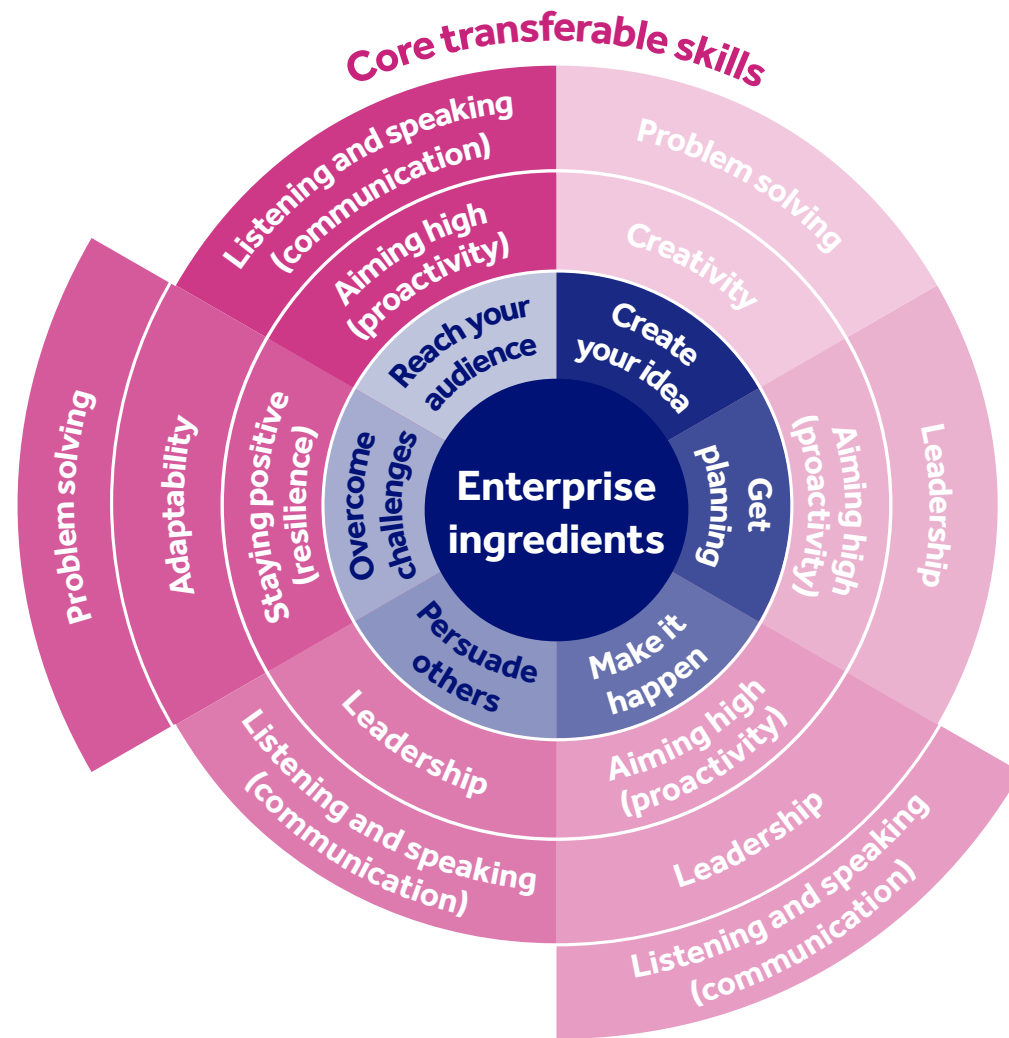


The ingredients needed to be enterprising

2



Mindset for success



What is enterprise?

4

Jay and Nisha both work as sales assistants in a large clothes shop

Jay



- Is very good at following instructions
- Sticks with what he knows
- Is happy with how things are
- Prefers to follow others rather than take the lead

Nisha



- Has lots of ideas – some good, some not so good!
- Likes to challenge how things are done
- Likes to set herself challenges
- Is good at persuading others to agree with her

Enterprising behaviour

An enterprising person uses their skills and positive attitude to put ideas into action to bring about change – this could be whilst in education, in their community or when working for someone.

An enterprising person can use their skills and positive attitude to set up and run a business, community, workplace or personal project.

5



Enterprise interactive tool

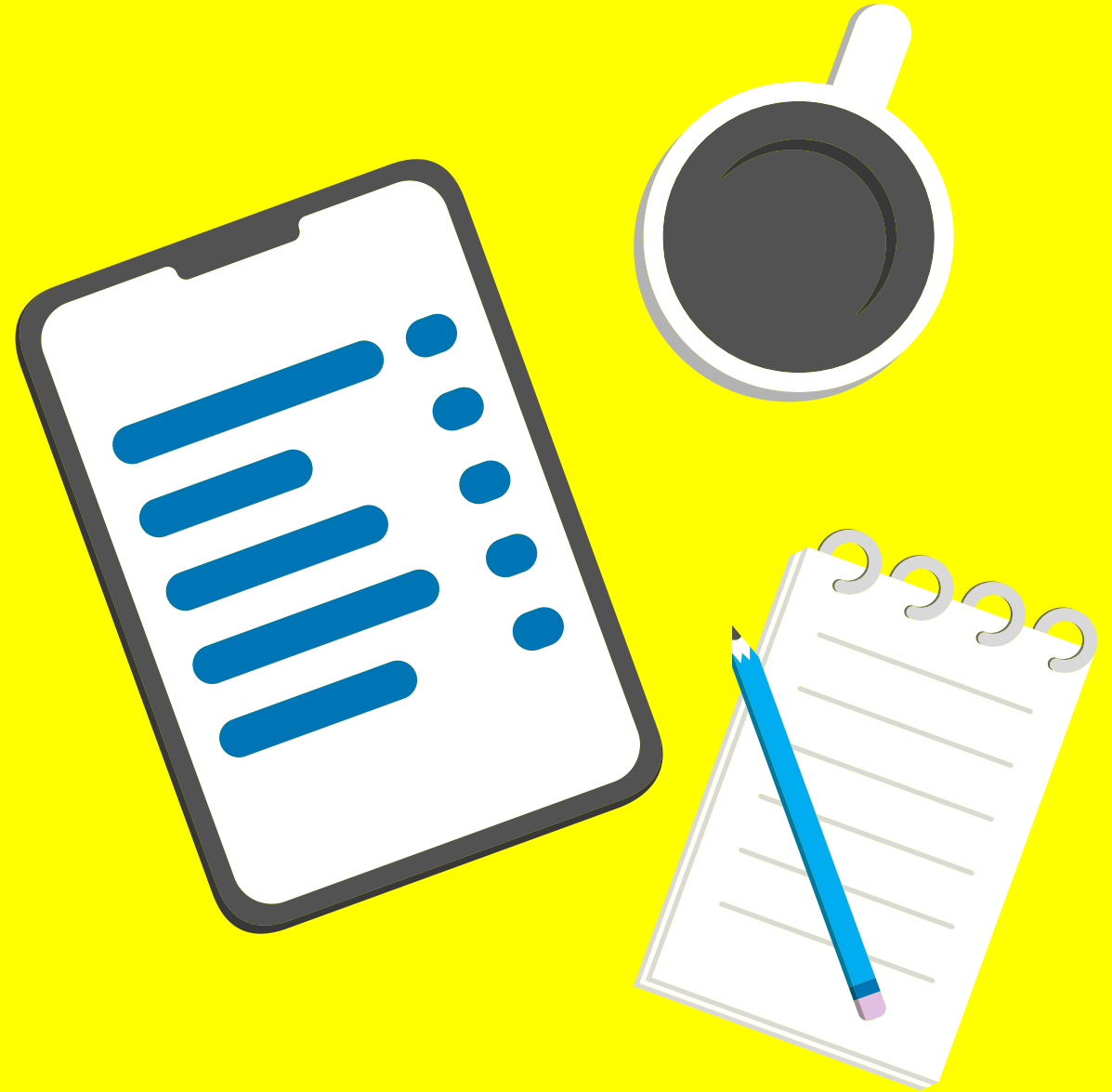
6



Pitching top tips

7

- Practise what you want to say
- Summarise key points rather than reading a speech
- Speak clearly
- Don't rush. Your audience need time to take in what you're saying
- Stick to time (put a timer or watch in front of you to help)
- Don't worry if you make a mistake. Your audience are unlikely to notice an error
- Pause and breathe
- Let your enthusiasm for your ideas show



Defining enterprise

8

**What does it mean
to be enterprising?**



**What skills might
you need to be
successfully
enterprising?**

Enterprise film

9

Meet Julius and Lucy, and find out how they have combined their skills, values and a positive mindset to achieve their enterprise goals.



Defining enterprise

10

**What does it mean
to be enterprising?**

**Have you
changed what you
think it means to be
enterprising?**



**What skills might
you need to be
successfully
enterprising?**

**Are there any other
skills that you think are
needed to be successfully
enterprising?**

Steps to launching your enterprise challenge

11

